







BBGI SICAV S.A.

# **Factsheet**

www.bb-gi.com

for the six months ended 30 June 2017

EBBC
6E route de Trèves
L-2633 Senningerberg
Grand Duchy of Luxembourg





#### **COMPANY INFORMATION**

As at 30 June 2017 (unless otherwise stated)

Listing London Stock

Exchange

Index Inclusion FTSE Small Cap

FTSE All-Share

Market Capitalization £688.6 million

Ordinary Shares
Outstanding

477,348,408

Base Currency GBP

Share Price £1.44

Investment Basis NAV per share 30 June 2017

£1.287

Target Distributions 6.50 pence per share

per annum\*

Target IRR 7%-8% target IRR on

IPO issue price\*

**Total Shareholder** 

Return Since Listing on 83.10%

21 Dec 2011

Dec 2011

**Annualised Ongoing Charges percentage** 

0.98% p.a.

ISIN LU0686550053

SEDOL B6QWXM4

Ticker BBGI

Website www.bb-gi.com

#### **Eligibility**

Shares are eligible for inclusion in PEPs and ISAs (subject to applicable subscription limits) provided that they have been acquired by purchase in the market or the shares have been issued through a public offer. They are permissible assets for SIPPS.

\*These are targets only and not profit forecasts. There can be no assurance that these targets will be met.

#### **SUMMARY**

BBGI SICAV S.A. ("BBGI") is an investment company incorporated in Luxembourg. The Company was admitted to the London Stock Exchange in December 2011. BBGI invests in Private Finance Initiative (PFI) / Public Private Partnership (PPP) infrastructure assets. BBGI's portfolio currently consists of 39 PFI / PPP infrastructure assets diversified by geography and sector across availability-based road projects and a range of social infrastructure projects in the UK, Continental Europe, Canada, Australia and the USA.

#### COMPANY AT A GLANCE

- Global, geographically diversified portfolio of 39 high-quality availability-based PPP/PFI infrastructure assets with strong yield characteristics, contracted government-backed revenue streams, inflation-linked returns and long-term contracts
- Stable cash flows with inflation protection characteristics
- Potential value upside from active management of the portfolio
- A revised dividend target of 6.50 pence per share from 2017 onwards\*
- Internally managed investment company with an experienced PPP / PFI in-house management team
  - No fees payable to an external manager (i.e. no fund manager fees, no performance fees, no acquisition fees, etc.)
  - Ongoing charges percentage expected to decrease as portfolio increases in size

#### **INVESTMENT POLICY**

- Infrastructure assets PPP / PFI or equivalent
- Largely operational assets with availability-based revenues
- Public sector or government-backed counterparties with diverse risk profiles
- Single asset target limit of 20% of portfolio, subject to 25% maximum
- Construction assets limited to maximum 25% of portfolio
- Demand based assets limited to maximum 25% of portfolio

#### RECENT NEWS (6 MONTHS TO 30 JUNE 2017)

- A 12.70% increase in Investment Basis NAV to £614.40 million
- Investment Basis NAV per share of 128.7 pence (increase of 2.08%)
- Portfolio performance and cash receipts were ahead of business plan and underlying financial models
- 2016 final dividend of 3.125 pence per share paid on 29 June 2017
- Increased 2017 dividend target from 6.25 pence per share to 6.50 pence per share which represents an increase of 4.00%
- Annualised Ongoing Charge Ratio of 0.98% at 30 June 2017
- In June 2017, the Company signed a strategic agreement with a subsidiary of SNC-Lavalin Group Inc. ("SNC-Lavalin") to invest in an initial five operational availability-based PPP assets in Canada with a value of up to CAD 189 million



#### **CORPORATE DETAILS**

BBGI SICAV S.A.
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#### SUPERVISORY BOARD

Chairman David Richardson
Non exec. Colin Maltby
Non exec. Howard Myles

#### CO-CEOs OF BBGI





Frank Schramm

**Duncan Ball** 

#### **ADVISERS**

Corporate Brokers Jefferies International Limited

Stifel Nicolaus Europe Limited

Central

Administrative Agent, Registrar RBC Investor Services Bank S.A.

UK Transfer Agent

Capita Registrars Limited

Depository

Capita IRG Trustees

Limited

**Auditors** 

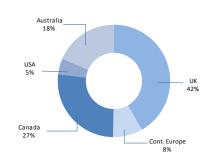
KPMG Luxembourg Societe cooperative

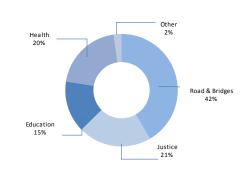
#### **PORTFOLIO OVERVIEW**

- 39 projects with a fair market value of £614.4 million
- Portfolio value independently reviewed on a semi-annual basis
- Weighted average PPP project concession length of 22.3 years
- Weighted average portfolio debt maturity is 18.8 years
- Diverse asset mix with a focus on lower risk, availability-road projects
- Overall weighted average discount rate of 7.48%

#### PORTFOLIO AS AT 30 JUNE 2017

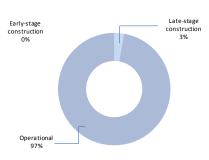


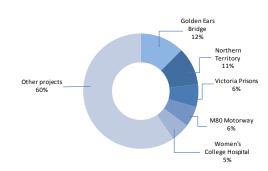




#### **PROJECT STATUS\*\***

LARGEST PROJECTS

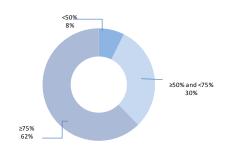




#### **CONCESSION LENGTH**

# >25 years 33% >20 years and 20 years and 220 years 33%

### PROJECT STAKE



<sup>\*\*</sup> Modest construction exposure provides opportunity for NAV growth as projects become operational. Early-stage construction assets are scheduled to become operational in H2 2017 and H2 2018.

# Factsheet – August 2017



#### **CORPORATE CALENDAR**

Financial Year End 31 December

**Full Year Results** 

Announcement 29 March 2018

Annual General Meeting

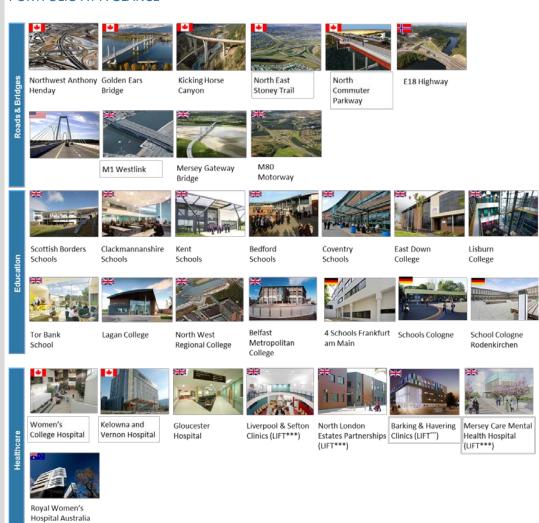
30 April 2018

Mid-Year Results August 2018\*

Dividend Payment June and Dates October\*

\*Expected

#### PORTFOLIO AT A GLANCE



\*\*\* LIFT schemes are schemes procured under the UK National Health Service LIFT (Local Improvement Finance Trust) programme

Northern Territory

Secure Facilities

#### **GROWTH OPPORTUNITIES**

Burg

Victoria

During the six months ended 30 June 2017, the Company continued to increase its primary development activity and has an attractive pipeline of future investments opportunities.

Avon & Somerset

Police Stations

Staffordshire Fire

Stations

Unna

Centre

Administration

Fürst Wrede

Barracks

## Factsheet – August 2017



#### **CONTACT DETAILS**

#### SHAREHOLDER RETURN

Total shareholder return since listing in December 2011 to 30 June 2017 of 83.10% equating to a compound annual growth rate of 11.60%.

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OVERVIEW OF THE PFI / PPP MARKET

PFI / PPP infrastructure remains an attractive investment opportunity. Payments from the public sector are agreed up-front and are predominantly based on availability payment streams where the payment is linked to the physical availability of the asset (e.g. roadway or schools being available to the public) rather than the level of usage of the asset. This results in predictable cash flows and low volatility for investors. Attractive characteristics of investing in this asset class, and BBGI in particular, include:

- Predictable yields which are attractive relative to the asset risk profile
- Creditworthy counterparties
- Long term concessions (typically 20–30 years)
- Transfer of project related risks, typically including construction and operational risks to subcontractors
- Ability to secure long term amortizing debt usually equal to the length of the concession (save for a short tail) mitigating any refinancing risk
- Strong majority ownership in most of BBGI's assets ensuring a high degree of control over asset operations (92% of portfolio owned 50% or more)
- Opportunities to enhance income through active management, such as client variations, third party income, refinancing, and portfolio synergies
- Low exposure to changes in the economic cycle given the critical nature of the assets
- Low correlation to other investment classes
- Solid growth potential of the asset class as government entities continue to procure assets with private sector investment and / or sell interests in public infrastructure assets

#### Disclaimer